

About the MGA

“The Missouri Growth Association is increasingly proactive in commercial economic development issues that affect numerous industries in Missouri. The organization’s growing presence in Jefferson City greatly increases its effectiveness in improving fair commercial development practices throughout the state.”
– Senator Chris Koster, R-31

The Missouri Growth Association (MGA) is a trade alliance of commercial property owners, managers and developers. Formed in 1985 when the commercial real estate industry was surprised by the passage of a substantial tax hike, the MGA committed itself to monitoring both state and local public policy and to providing a legislative voice for its members. MGA’s mission is to support or oppose initiatives at the state and municipal levels that affect the commercial real estate industry and ensure greater equity between commercial and residential interests.

MGA represents more than 170 corporate members, including property owners, brokers, managers, developers and commercial service companies, such as architects, engineers, general contractors, subcontractors, attorneys, lenders and consultants. Nine industry-related trade associations are also MGA members, and each is represented with a seat on the Board of Directors.

- *Building Owners and Managers Association (BOMA)*
- *Certified Commercial Investment Members (CCIM)*
- *Commercial Division of the St. Louis Association of REALTORS®*
- *Commercial Real Estate Women (CREW)*
- *CoreNet Global*
- *Institute of Real Estate Management (IREM)*
- *Metropolitan Commercial Real Estate Developers Association (MCREDA)*
- *Society of Industrial and Office Realtors (SIOR)*
- *St. Louis Council of Construction Consumers*
- *Urban Land Institute, St. Louis Chapter (ULI)*

Take a look at what we’ve accomplished!

- *Integral participant in 2006 Eminent Domain statute reform*
- *Part of a pending Cole County lawsuit challenging how Missouri funds public education*
- *Supported the City of Bridgeton’s case against the water company, requiring them to pay for right-of-way utility relocation on infrastructure improvements that serve a public need*
- *Funded a sales ratio analysis of property tax assessment levels in the St. Louis metro region*
- *Strong role in successful, eight-year battle for a \$30 million repayment of unconstitutionally collected funds by the Metropolitan Sewer District*
- *Prevented a municipal initiative to charge commercial property owners on a front-foot basis for major thoroughfare repairs*
- *Thwarted a municipal effort to levy a tax on commercial property alone*
- *Aided the constitutional amendment allowing Neighborhood Improvement Districts*

Advancing public policy for the commercial real estate industry.



Leadership

"It's exciting to see an organization taking such a proactive and positive bipartisan role in Jefferson City. The MGA works with both parties to negotiate and protect the interests of the commercial real estate industry, thereby improving economic growth in the entire state." -Senator Maida Coleman, D-5



Ann Auer

Ann Auer

Executive Vice President of the MGA since October 2004, Ann Auer is a Partner at Auer Associates, a governmental relations consulting firm, based in the St. Louis metropolitan region. The MGA is Auer's primary client, though she also represents some clients at both the City of St. Louis and St. Louis County governments.

Auer previously served as Director of Governmental Affairs for the St. Louis Association of REALTORS®, one of the largest local trade associations affiliated with the National Association of REALTORS®. During her more than six-year tenure, Auer oversaw lobbying and fundraising efforts for their political action committee and managed the Issues Mobilization Committee. She also served as the national Chairman of the Governmental Affairs Director's Committee, organizing an annual educational conference in Toronto, Canada.

Rodney J. Boyd

Also a partner at Sonnenschein, Nath & Rosenthal law firm, Rodney Boyd is MGA's lead lobbyist in Jefferson City. With a long history of legal and governmental service in Missouri, Boyd's achievements include service as an Assistant City Counselor for the Division of Prosecution at St. Louis City Municipal Court and clerk for the Missouri Supreme Court.

Boyd has also provided both legal and governmental consulting services to clients, including the City of St. Louis, the St. Louis Regional Business Council, the St. Louis Metropolitan Board of Police Commissioners, Lambert-St. Louis International Airport, the St. Louis Development Corporation, the St. Louis City Port Authority, HealthSouth Surgical Centers of Missouri, and the Greater Missouri Chapter of the March of Dimes.



Rodney J. Boyd

Advancing public policy for the commercial real estate industry.



Board of Directors

*“Early on, I recognized the critical need for an organization like MGA to be at the negotiation table to help push legislation through for the Quality Jobs Act and other tax incentives for businesses.”
- Rep. Ron Richard, R-129*

2006-2007

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Membership

"All Missourians benefit from the MGA's efforts. While the organization works on behalf of the commercial real estate industry, its successes encourage job growth, boost economies and promote fair practices that benefit private citizens as well. The MGA's effects are far reaching." - Rep. Tom Dempsey, R-18

Look who you'll be joining...



MGA Board President Larry Chapman, Clayco; State Rep. Tom Dempsey; Greg Steinhoff, Director of the Missouri Department of Economic Development; and Denny Coleman, Director of the St. Louis County Economic Council at the MGA's Fall Reception held at the Chase Park Plaza.



Robey Taylor, Sachs Properties; Julie Drummond, Color Art Integrated Services; Jim Watson, Midwest BankCentre; and Tim Reeves, Midwest BankCentre at the MGA's Fall Reception held at the Chase Park Plaza.

MGA is your ticket to a wealth of networking opportunities as well as your best means to staying atop legislation affecting the commercial real estate industry. Membership includes the following incentives:

- *Receive MGA newsletters with updates on state and local government activities*
- *Listing on MGA's website with click-thru to company website*
- *Access links to state and local government websites*
- *Receive invitations to MGA networking events, breakfast briefings and our Members-Only annual spring gathering*
- *Connections to other industry professionals throughout the state*

Join online at www.mogrowth.com or send the enclosed application and your annual dues of \$525 to:

Missouri Growth Association
9147 Watson Road, St. Louis, MO 63126
Please make all checks payable to:
The Missouri Growth Association

Become A Member Today!

Advancing public policy for the commercial real estate industry.



www.mogrowth.com

Corporate Membership Form

Name

Company/Organization

Primary Contact

Address

City

State

Zip

Phone Number

Fax Number

E-mail Address

Website

Important Information

Membership dues for the Missouri Growth Association are the same for all member companies: \$525 per year, and there is no initiation fee when you join.

Members receive frequent updates on state and local government activities through the MGA newsletter. MGA sends this newsletter to the key contact in each company as well as to all company employees who are designated by their company to receive this information. If you have additional people in your firm that you would like listed, please include their names and e-mail addresses either on a separate sheet or the back of this application.

Please send this application and your annual dues of \$525 to:

Missouri Growth Association
9147 Watson Road, St. Louis, MO 63126
*Please make all checks payable to:
The Missouri Growth Association*

If you have any questions regarding this application or for further assistance, please call :
Ann Auer, Executive Vice President
314.961.2211

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